



Interim Director of Development & External Affairs

Power of Two

Brooklyn, NY

BACKGROUND

The Organization

Power of Two, a partner project of the Fund for the City of New York, is a community-based organization dedicated to empowering families by fostering responsive parenting and strengthening caregiver-child relationships. Our mission is to nurture the inherent potential in every child and family, equipping them with the tools to transform their own lives and strengthen their communities.

The Position

Power of Two seeks an Interim Director of Development & External Affairs to provide strategic leadership and high-capacity execution during a pivotal year. This interim role ensures continuity and fundraising momentum while the organization enters its tenth year of operation and assesses and plans for long-term sustainability.

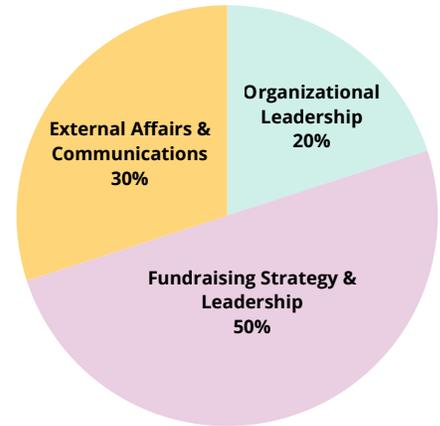
The Interim Director will be an inspirational, seasoned, self-directed development leader with strong major gifts experience, excellent written and oral communications skills, and the ability to manage across multiple revenue streams. They will partner closely with the Executive Director, a committed development team of two, an Assistant Executive Director, and an external lobbying partner to drive both private fundraising and government relations efforts. This leader is expected to hit the ground running, bring mature judgment, be focused and results-oriented, and offer candid strategic recommendations while maintaining a clear, supportive, team-oriented presence. A positive, strategic, collaborative and action-oriented leader would thrive in this role!



ROLE OVERVIEW

Organizational Leadership

- Serve as a thought partner to the Executive Director and leadership team on strategy, financial forecasting, and risk management.
- Champion and cultivate a culture of philanthropy across the organization by building systems, trust, and relationships internally and externally.
- Co-Lead the External Affairs Committee of the Advisory Board, preparing and facilitating quarterly meetings and increasing board engagement in fundraising.
- Collaborate with the ED to grow and strengthen the board.
- Supervise and mentor the development team, including a Manager and an Associate of Development and External Affairs, as well as any external consultants procured.
- Ensure a smooth transition for a potential permanent role.



Fundraising Strategy & Leadership

- Oversee and ensure the efficient and timely execution of development efforts including fundraising, fundraising systems, and reporting.
- Assess, refine, and co-lead the fundraising strategy to secure \$700K+ in private revenue by September 30, 2026, while securing multi-year gifts for FY 2027.
- Deliver a high performing fundraising event in May with improved sponsorship and donation yield and increased special event volunteer recruitment and engagement.
- Build a strong individual giving pipeline and identify strategic funding opportunities and align them with organizational priorities.
- Cultivate, solicit, and steward high-net-worth individuals, foundations, and other institutional donors.
- Design and implement prospect and donor engagement strategies to grow and deepen our supporter base.

External Affairs & Communications

- Shape the communications and brand strategy including a logic model and integration framework to enhance visibility and influence.
- Oversee communications across all platforms including ensuring the web content reflects our mission, values, and guiding principles.
- Support the ED and Lobbyist in securing \$3-5 million in public multi-year funding.
- Ensure integration of external affairs and communications with fundraising and operational efforts.
- Represent Power of Two at public events, in the media, and with city/state stakeholders.

Interim Period	Interim Fundraising Goal	Team Size
February to September	\$700,000	2

THE IDEAL CANDIDATE

The ideal candidate for the Interim position possesses the following competencies:

Communicates Effectively Developing and delivering multi-mode communications that convey a clear understanding of the unique needs of different audiences.	Action Oriented Taking on new opportunities and tough challenges with a sense of urgency, high energy, and enthusiasm.	Drives Results Consistently achieving results, even under tough circumstances.
Stakeholder Focus Building strong stakeholder relationships and delivering targeted solutions	Strategic Mindset Seeing ahead to future possibilities and translating them into breakthrough strategies.	Instills Trust Gaining the confidence and trust of others through honesty, integrity, and authenticity

Additional Qualifications

- Community-centered mindset and asset-based understanding of historically marginalized communities, particularly those served by Power of Two.
- Demonstrated success in fundraising, including securing six- and seven-figure gifts and developing multi-year funding pipelines.
- Strong knowledge of the philanthropic landscape and ability to effectively position an organization's mission to diverse funders.
- Proven ability to design, implement, and lead ambitious, mission-aligned fundraising.
- Track record of building and growing sustainable revenue streams.
- Excellent relationship-building skills with funders, donors, board members, community partners, and internal teams.
- Skilled in managing, supporting, and mentoring high-performing fundraising teams.
- Experience serving as an external representative or spokesperson for a nonprofit organization.
- Proficiency in building and optimizing development systems, donor databases (Salesforce), and fundraising operations.
- Self-directed with a results-driven mindset to set clear goals and deliver measurable outcomes.
- Exceptional written and verbal communication skills; comfortable engaging across platforms, including social media.
- High emotional intelligence with a leadership style rooted in empathy, trust, and collaboration.
- Sound professional judgment with a reasoned approach to problem solving, objectivity, tact, humility, and flexibility in attitude and openness to differing points of view.
- Proficiency and knowledge of computer software and systems, including Windows, MS Office Suite (Word, Excel, and PowerPoint), Adobe Acrobat, video conference (Google Meet and Zoom), and internet navigation. Ability to learn and navigate well in Salesforces. Power of Two uses Google Suite
- Able to travel quarterly at a minimum.

WHO WE ARE

As an interim role, this is a part-time, three- to four-day per week, hybrid role located at the Brooklyn Office with occasional travel to the Bronx Office.

All qualified applicants will receive consideration for employment without regard to race, color, age, religion, national origin, ethnicity, sex, sexual orientation, gender identity or expression, citizenship, disability, marital status, veteran status, or any other characteristic protected by law.

Applicants are expected to align with organizational values of humanity, justice, communication, care, and innovation, which guide how we serve and how we govern. These reflect our commitment to dignity, closing gaps and addressing disparities, fostering transparent two-way communication, meeting caregivers where they are with cultural humility, and making data-driven decisions with fidelity to evidence-based programming. These values inform our guiding principles, which are as follows:

- We serve caregivers and children who need us the most;
- We prioritize meaningful, measurable interventions over organizational convenience or longevity;
- We center families and community voice in how we learn and communicate; we protect fidelity and high-quality ABC delivery;
- We choose depth before breadth; and we invest in recruiting and retaining qualified, motivated staff who reflect the communities we serve;
- We partner with organizations and supporters whose actions align with our mission and values.

COMPENSATION AND BENEFITS

Salary

\$10,000 per month until September 2026 with the potential to extend the contract or convert this into a full-time role.

TIMELINE AND NEXT STEPS

If you are interested in this position, please [click here](#). All applicants will receive an email confirming receipt of their application.

Lori Clement
Partner
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[Submit an application](#)

