

States Director

Democratic Majority for Israel

Washington, D.C. (Hybrid)

Salary: \$120,000 - \$150,000

The Organization

We are proud Democrats who believe a vital component of the Democratic Party's vision and values has been the commitment to a strong U.S.-Israel relationship, rooted in shared values and common interests. Democratic Majority for Israel works to maintain and strengthen support for the U.S.-Israel alliance by providing resources to elected officials, candidates, and the public, while advocating for our progressive values as proud pro-Israel Democrats.

The Position

The States Director is a senior position responsible for advancing Democratic Majority for Israel's (DMFI) state-level political strategy. This role will lead engagement with state Democratic parties, elected officials, and allied pro-Israel organizations like the Jewish Community Relations Councils (JCRCs), while monitoring and organizing responses to state and local platform fights. The States Director will also play a central role in building the next generation of pro-Israel Democratic candidates by spearheading training, developing best practices, and supporting state and local groups with strategic guidance.

KEY RESPONSIBILITIES

Political Engagement & Strategy

- Monitor state and local party platforms and organize responses to platform fights.
- Engage directly with state Democratic parties, elected pro-Israel Democrats, and allied political organizations, including JCRCs and other pro-Israel networks.
- Travel to state conventions to represent DMFI and assist in managing platform battles.
- Build and maintain a candidate pipeline to identify and prepare future Democratic pro-Israel leaders for federal races.

Capacity Building & Training

- Lead and coordinate campaign training sessions for candidates, staff, and allied organizations.
- Develop and share best practices in campaign strategy, including consultant vetting, messaging guidance, and voter contact strategies.
- Provide state and local partners with actionable resources and support to strengthen their political capacity.

Organizational Development

- Serve as a strategic advisor to DMFI's leadership team on state-level political trends and opportunities.
- Foster collaboration between DMFI and state/local partners to ensure alignment with national priorities.
- Represent the organization in high-level meetings with party leaders, elected officials, and allied stakeholders.

QUALIFICATIONS

- At least 7 -9 years of experience including a proven track record of political engagement at the state or federal level, with direct experience in electoral campaigns, party politics, and/or issue advocacy.
- Strong understanding of Democratic Party infrastructure, conventions, and platform processes.
- Demonstrated ability to build coalitions, cultivate relationships, and influence political outcomes.
- Experience in training, mentorship, and developing candidate or organizational capacity.
- Experience managing projects and budgets.
- Excellent strategic, analytical, and communication skills, with a readiness to travel frequently.
- Entrepreneurial with a collaborative work style and a growth mindset.
- Solutions-oriented.
- Strong attention to detail.

WORK ENVIRONMENT

- **Reports To:** Chief Political Officer
- **Department:** Political
- **Location:** Washington, D.C. (with periodic travel), hybrid with 3 days in office

COMPENSATION

Salary

\$120,000 - \$150,000

DMFI offers generous employee benefits including: generous paid vacation days and religious holidays, 100% employer paid health plans, and 401(k) retirement plan with employer match.

TIMELINE AND NEXT STEPS

All applicants will receive an email confirming receipt of their application.

We encourage candidates of all backgrounds to apply even if you do not meet all of the qualifications outlined above.

Sherry Ettleson
Principal
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[Submit an application](#)