

Senior Philanthropic Advisor

Funders for A Safe Childhood

Remote

Salary: \$215,000 - \$250,000

The Organization

Together, a group of committed donors—including the Children’s Investment Fund Foundation (CIFF), Focus for Health Foundation, The Indigo Trust, Oak Foundation, Phillips Foundation, Porticus, and World Childhood Foundation—is preparing to launch Funders for a Safe Childhood (working program title). This initiative aims to work on behalf of the field to drive catalytic private funding into solutions to combat childhood sexual violence¹ (CSV) worldwide.

Sexual violence against children is one of the largest global pandemics of our time. According to the World Health Organization and UNICEF, one in five girls and one in seven boys experience sexual violence before the age of 18 ([October 2024](#)). This experience can have a devastating impact on their lives, leading to mental health issues, poor educational outcomes, and a higher risk of domestic violence. Unfortunately, organizations dedicated to protecting children are chronically underfunded, often due to stigma, misconceptions about the inevitability of abuse, and a lack of awareness about effective solutions.

We are at an inflection point—the tireless work of leaders around the world has proven that CSV is preventable and there are exciting opportunities to drive significant progress, marked by:

- A vibrant and growing field backed by strong leaders, organizations, and innovators.
- Proven interventions for prevention across the globe that are ready to scale, including those documented in the [Safe Futures Hub](#).
- A first-ever field-led global vision to end CSV quicker and a roadmap that charts the journey ahead, facilitated by [To Zero](#).
- Growing political will at the national and international levels to respond to the crisis.
- A new sense of urgency spurred by the growing movement of survivors and allies.

Inspired by growing optimism, Funders for a Safe Childhood (working title) aims to address years of under-investment by engaging donors to be part of a growing movement to build a world where children can thrive and live free from sexual abuse. From their collective decades of experience in this field, the initiative’s founding donors know that barriers to engagement by donors can include navigating the complexities of the issue and understanding strategies and opportunities for impact.

Funders for a Safe Childhood will function as an honest broker, helping donors navigate the issue, build a more connected and vibrant donor community, and prioritize transformative investments in this growing field led by strong leaders, organizations, and innovators. The initiative’s founding donors have fully funded this resource to:

[1] This initiative aligns with the United Nations Children’s Fund, International Classification of Violence against Children, classifies sexual violence against children as, “Any deliberate, unwanted and non-essential act of a sexual nature, either completed or attempted, that is perpetrated against a child, including for exploitative purposes, and that results in or has a high likelihood of resulting in injury, pain or psychological suffering.” (United Nations Children’s Fund, International Classification of Violence against Children, UNICEF, New York, 2023)

The Organization (cont.)

- Offer personalized advising and support to donors, encouraging new and increased investments through philanthropic guidance and opportunities.
- Benefit organizations, initiatives, researchers, and leaders in the CSV sector by connecting donors with expertise and providing actionable resources, strategic frameworks, and investable solutions.
- Grow a global donor community through peer-to-peer engagement led by trustees, family members, and program leads of the founding donors.

Our ultimate goal is to attract dozens of new donors and generate millions of dollars in new commitments within a two-year inception period, while laying the foundation for even more ambitious long-term goals.

The Funders for a Safe Childhood initiative is powered by Panorama Global, a social impact nonprofit that empowers changemakers through radical collaboration.

The Position

Working in partnership with the donor founders of Funders for a Safe Childhood, the Senior Philanthropic Advisor will lead donor engagement as well as strategy and development of this early-stage initiative. Upon joining, they will quickly develop and implement a plan for achieving the inception period goals of engaging with donors and identifying significant commitments of new funding.

This leader will manage a team of three and additional capacity from Panorama Global to determine the resources, structures, systems, processes and pacing necessary to ensure successful implementation. Direct reports include a Philanthropic Advisor, Senior Field Liaison, and Prospect Manager. The Senior Philanthropic Advisor will embrace the opportunity to connect and advise philanthropists toward supporting diverse opportunities for impact, centering and advancing the field overall.

A successful candidate will have the experience and ability to design and execute fundraising campaigns with high-net-worth individuals and other donors, develop and implement strategies to execute major gifts, manage pipeline and portfolio development, and collaborate to develop effective donor learning and giving strategies. The candidate will have a demonstrated track record of supportive and effective relationship-building with donors at all stages of giving and have experience collaborating with trustees and senior foundation leadership to leverage peer-to-peer engagement. A strong and inspiring leader, the candidate will be excited to build an entrepreneurial, agile effort and bring optimism and a sense of urgency to this initiative. The candidate will also be committed to working authentically to connect donors with the field for diverse strategies and opportunities for impact.

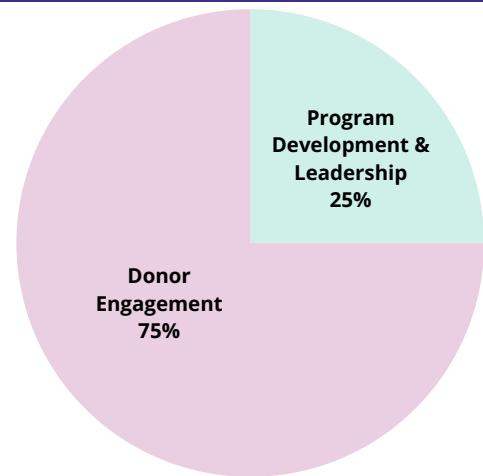
Experience in and knowledge of the CSV field is not required, but the Senior Philanthropic Advisor must be committed and able to quickly learn about and uplift the field, without a focus on a single agenda or solution.

If you think you have what it takes but don't necessarily meet every single point listed, please apply – you could be exactly who we are looking for!

Program Development & Leadership

In close collaboration with founding donors, lead the Funders for a Safe Childhood team through early-stage development of this initiative toward achievement of long-term goals and vision to accelerate funding to address CSV. Key functional areas of the initiative are:

- **Philanthropic Advising:** Identify, engage, and guide high net worth individual and institutional donors on learning journeys about this issue area; strategies and opportunities for impact in the sector; and near- and long-term actions.
- **Resources for Philanthropists:** Oversee development, construction, and maintenance of core resources to understand and orient to this issue area and funding opportunities that may be curated into tailored philanthropic strategies. Ensure the approach, as managed by the Senior Field Liaison, is built on strong partnerships, is centered on and uplifts leadership in the field, and embraces diverse approaches to prevention, healing, and justice.
- **Communications:** Oversee and inform the development of learning and knowledge sharing resources for donors that enables the initiative to support donors in different stages of their learning and action journeys.
- **Engagement with Founding Donors:** Inform and lead ongoing engagement with founding donors of this initiative and their engagement as peer leaders and advisors to the program.
- **Operations:** With support and leadership from team members across Panorama, lead nimble and adaptable startup operations and achievement of program deliverables. Directly manage up to three team members working full time on this project and provide dotted line leadership to supplemental Panorama program team members.



Donor Engagement

- Develop, refine, and lead a strategy that leverages philanthropic advising and peer engagement to accelerate and increase giving in support of CSV prevention, healing, and justice.
- Actively develop and manage a portfolio of donors and leads, including individuals and foundations with a minimum capacity of six-figure commitments.
- Oversee and contribute to the development of a pipeline of potential donors and prospects by identifying and qualifying potential leads.
- Initiate contact leads and develop strategies to cultivate relationships with potential donors and leads.
- Move potential donors in an appropriate and timely fashion through issue awareness and education, intent to give, and matching with strategies and investment opportunities for solicitation and commitment.
- Maintain working subject matter knowledge to effectively serve as an ambassador for the field of CSV prevention.
- Maintain stewardship contacts with donors, adhering to the highest ethical standards, demonstrating empathetic disposition and perseverance, reflecting an optimistic and positive attitude, and conveying sensitivity to the needs of donors.

ROLE OVERVIEW (cont.)

Donor Engagement (cont.)

- In partnership with the Senior Field Liaison, co-create tailored knowledge products informed by field leaders and knowledge to support philanthropy to address CSV.
- Act as an entrepreneurial strategist and fundraiser, moving initiatives to scale quickly and effectively.
- Collaborate and communicate with a diverse set of partners and philanthropic stakeholders.
- Maintain awareness of and sensitivity to equity issues in global philanthropy; understand and respond to sector feedback.

Inception Period End	Donor Engagements Goal	Anticipated Team Size
November 30, 2026	100+	3

THE IDEAL CANDIDATE

The ideal candidate for this position possesses the following competencies:

Interpersonal Savvy Relating openly and comfortably with diverse groups of people.	Balances Stakeholders Anticipating and balancing the needs of multiple stakeholders in a diplomatic fashion.	Courage Stepping up to address difficult issues, saying what needs to be said.
Persuades Using compelling arguments to gain the support and commitment of others.	Drives Engagement Creating a climate where people are motivated to do their best to help the organization achieve its objectives.	Collaborates Building partnerships and working collaboratively with others to meet shared objectives.

Required Experience & Skills

- A minimum of 15 years' experience with a minimum of seven years of management experience.
- Experience working in philanthropy, at nonprofit organizations, or in a consulting group on social impact issues using trauma-informed approaches to engagement with stakeholders.
- A proven, successful, track record of closing six- and seven- figure gifts and experience growing revenues through successful and meaningful prospecting efforts.
- Expertise in working with high-net worth individuals including trustees, and philanthropic chief executives while adhering to the highest ethical standards and maintaining the strictest confidentiality of donor information.
- Strong history of partnering with program staff to build donor relationships and foster long-term philanthropic support.
- Strong organizational skills and discipline in stewarding donor information and maintaining database records.
- Ability to think creatively and entrepreneurially about ways to mobilize donors and donor commitments.
- Working knowledge of Microsoft Office products and Salesforce, and willingness to learn other customer relationship and project management tools.
- Fluency in written and spoken English is required with additional language proficiencies welcomed. Strong interpersonal, writing, and verbal skills for communicating and collaborating with broad, diverse, and multi-cultural stakeholders.
- Willingness and ability to travel internationally on occasion.

Desired Qualifications

- Diplomatic, astute observer, and critical thinker with the ability to digest and share complex information in accessible ways.
- Commitment to learning and developing a strong working knowledge of subject matter to support donor conversations.
- Ability to resolve critical issues and contribute to overall organizational development.
- Demonstrated ability to act with discretion, self-assurance, and diplomacy.
- High standards of personal integrity, and experience and comfort in a wide range of cultural, geographic, and operational situations.
- Comfort in fast-paced startup environments and ability to function well within ambiguous environments with resilience.

WHO WE ARE

Work Environment

This position is an exempt, fully grant-funded, limited-term role with an anticipated end date of November 30, 2026, with the potential for extension. This position is available on a fully remote basis.

For non-U.S. candidates: Please note that this position is hybrid for Seattle-based candidates and fully remote within the U.S. for those outside Seattle and does not require physical presence in the United States. We do not offer visa sponsorship for candidates requiring relocation or in-person work within the U.S.

About Panorama Global

Panorama is a platform for social change dedicated to solving the world's most intractable problems. Our goal is to maximize social impact by partnering with visionary leaders, social entrepreneurs, nonprofit organizations, and the private sector to codevelop solutions with audacious thinking, radical collaboration, and bold action. Panorama's value proposition is helping partners to operate in smarter, more impactful, and more efficient ways. The Panorama Group (www.thepanoramagroup.com) is a community of organizations that includes:

- Panorama Global, a social impact nonprofit that empowers changemakers through radical collaboration...learn more at www.panoramaglobal.org.
- Panorama Strategy, a social purpose consultancy that accelerates progress for clients through audacious thinking...learn more at www.panoramastrategy.com.
- Panorama Action, which mobilizes voices and resources through bold action.

COMPENSATION AND BENEFITS

Salary

The starting salary for this role is between \$215,000 and \$250,000. When determining an initial offer, we carefully consider these factors: candidate skills and experience; room for growth within the band; and internal equity across the team.

Non-U.S. candidates will be offered a competitive salary range determined through a benchmarking analysis conducted by our professional employer organization, considering geographical location.

Benefits

- Hybrid work arrangement for Seattle-based employees; remote work arrangement for all other locations
- Flexible paid time off
- 16 paid holidays per year, including an organization-wide Winter Break.
- Up to 92% employer-paid monthly premiums for employee medical coverage (depending on plan selected)
- 401(k) safe harbor plan, with employer contribution equal to 3% salary with immediate vesting
- Up to 12 weeks fully paid family/medical leave (eligible after 1 year of employment)
- ... And more! [Visit our Careers Page](#) for our full list of benefits

TIMELINE AND NEXT STEPS

If you are interested in this position, please [click here](#). All applicants will receive an email confirming receipt of their application.

We encourage candidates of all backgrounds to apply even if you do not meet all the qualifications outlined above. If you are selected to move forward for an initial screening call, we expect you to hear from us by June.

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[Submit an application](#)