



Chief Executive Officer

Jewish Federation of South Palm Beach County

Boca Raton, FL

Salary: \$375,000 - \$400,000

BACKGROUND

The Organization

The Jewish Federation of South Palm Beach County (JFSPBC) is a young and dynamic Federation. Having spun off from the Palm Beach Federation in 1979, South Palm Beach has a rapidly growing, multi-generational Jewish population with significant untapped philanthropic potential. Rooted in Jewish values, JFSPBC seeks to foster and sustain a strong, compassionate and dynamic Jewish community today and for years to come. With the help of the donors, supporters and partner agencies, JFSPBC is equipped and empowered to provide for the Jewish people locally, in Israel and around the world.

The Jewish Federation of South Palm Beach County and partner agencies are committed to honoring the Jewish past, enriching the Jewish present and nurturing the Jewish future by addressing the most critical needs of those living in our Jewish community.

For more information about JFSPBC, go to <https://jewishboca.org/>.

The Position

The President & CEO reports to the Chair of the Board and provides leadership and strategic direction toward realizing the Federation's goals. The President & CEO is an experienced organizational leader with a record of success who welcomes the challenge of stewarding and soliciting major donors, supervising and managing staff, developing relationships with partner agencies, and partnering with the Board of Directors to be the convener and voice of the local Jewish community.

The JFSPBC is located on a 100-acre campus with 2 million square feet of residential, programmatic and educational space that it maintains and supervises. The CEO will oversee a \$17.5M annual fundraising goal (\$3M was from new and increased gifts) from almost 4300 donors, raising \$800K more than last year, and \$122M of foundation assets. The CEO will supervise five direct reports with 101 staff.

The campus is home to eight other agencies: Jewish Association for Residential Care (JARC), Adolf and Rose Levis Jewish Community Center, Zale Early Childhood Learning Center, Ruth & Norman Rales Jewish Family Services, Donna Klein Jewish Academy, Katz Hillel Day School, Katz Yeshiva High School, and Toby & Leon Cooperman Sinai Residences Boca Raton.

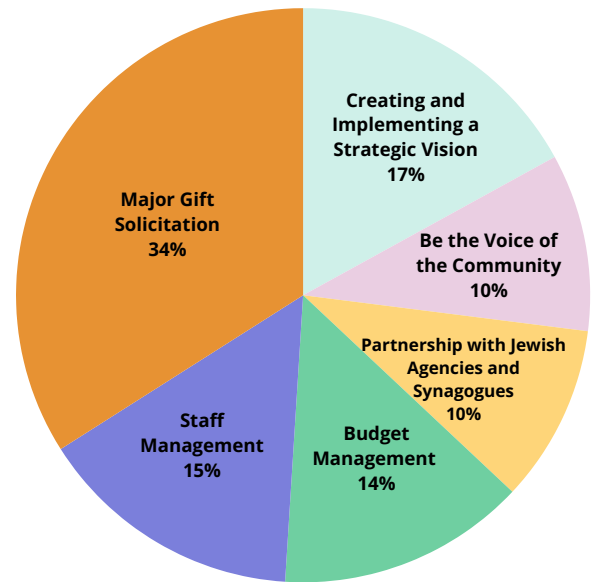
Immediate Priorities

- Create a strategic vision in partnership with the staff and Board of Directors; find and update the case for giving (assess the competition)
- Build deep relationships with current donors; work with development team to create a new experience to engage and steward new donors, specifically among current and prospective major donors and donor advised fund holders
- Be the voice and convener of the Jewish community; continue to build and include more voices into the community
- Bring innovation, financial acumen and business savvy to the internal operations and function of the Federation
- Build trust and connection with partner agencies
- Work to bring out strengths of each and every staff member, encourage professional development and look for the best talent

ROLE OVERVIEW

Strategic Vision and Leadership

- Create a strategic vision, in partnership with the Board and community leaders, to guide JFSPBC into the future
- Drive engagement with the members of the Board of Directors through frequent communication and clearly established priorities
- Oversee the financial and physical resources of the Federation by working to ensure that all Federation assets are soundly administered, and multi-faceted budgets are being met.
- Provide on-going supervision, mentoring, professional development and growth to JFSPBC professionals.



Resource Generation and Development

- Be personally active in building relationships with current and prospective major and high net worth donors, including growing the annual campaign and expand investments in the foundation's donor advised funds.
- Lead the professional team responsible for planning and executing financial resource development within the community, with emphasis on developing effective strategies to increase the Annual Campaign, the Endowment and the number of donors, diversify the donor base, and develop the next generation of donors.
- Build a strategic outreach plan and a leadership pipeline for the members of the Jewish community who are not yet involved and engaged.

External Partnerships and Relations

- Maintain open communications and collaborative partnerships with the Jewish and non-Jewish community including but not limited to the campus beneficiary agencies, government leaders, corporations, foundations, and other non-profit institutions.
- Serve as primary spokesperson for JFSPBC to the public and facilitate ongoing efforts to educate the community and promote the Federation's mission, which is to help ensure the continuity of a strong and vibrant Jewish community in South Palm Beach County, Israel, and throughout the world.
- Oversee the Federation campus working in collaboration with the COO in setting strategic direction, governance, development, and campus operations.
- Review community priorities and develop new strategies to meet the changing needs of the community, including security.

THE IDEAL CANDIDATE

The ideal candidate for the Chief Executive Officer position possesses the following competencies:

Strategic Mindset	Resourcefulness	Builds Effective Team
Seeing ahead to future possibilities and translating them into breakthrough strategies.	Securing and deploying resources effectively and efficiently.	Building strong teams with a strong identity that apply their diverse skills and perspectives to achieve common goals.
Balances	Operational Insight	Collaborates
Anticipating and balancing the needs of multiple stakeholders in a diplomatic fashion.	Applying knowledge of business and the operating environment to advance the organization's goals.	Building partnerships and working collaboratively with others to meet shared objectives.

Additional Qualifications

- High level fundraiser for significant major gifts
- Has proven experience being visionary, strategic, innovative, and results-oriented coupled with proven success in building trusted relationships
- Understands the impact of local Jewish Federations in their communities and JFNA in the greater country and world
- Strong belief in Jewish community and Israel
- Demonstrated success in managing teams and one on one supervision of direct reports
- Knows how to engage, cultivate, and steward individuals, groups, and leaders of organizations
- Understands how to empower and define the lay/professional relationships
- Experience in conflict management
- Creates buy-in and knows how to make hard decisions

WHO WE ARE

Work Environment

Currently, the Jewish Federation works three-four days in the office on campus and one- two days remotely.

Our Commitment to Diversity, Equity, & Inclusion

The Jewish Federation of South Palm Beach County is an equal opportunity employer. All applicants will be considered for employment without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.

COMPENSATION AND BENEFITS

Salary

\$375,000- \$400,000

Benefits

- Jewish Federation absorbs all medical, dental, and vision premiums for Executives and their Dependents.
- 100% covered Life, AD&D, Short/Long Term Disability
- Ability to participate in the HRA and 401k (2% employer match)
- Executive Long Term Care Insurance
- Employer Provided Employee Assistance Program (EAP)
- 20 Days Vacation, 12 Days Sick, and all National/Jewish holidays
- Possible Discretionary Bonus

TIMELINE AND NEXT STEPS

If you are interested in this position, please [click here](#). All applicants will receive an email confirming receipt of their application.

We encourage candidates of all backgrounds to apply even if you do not meet all of the qualifications outlined above. If you are selected to move forward for an initial screening call, we expect you to hear from us by the end of September.

Sarah Raful Whinston
Principal
swhinston@drgtalent.com

Merav Schwartz
Associate Talent Consultant
mschwartz@drgtalent.com

[Submit an application](#)