



Ramah Darom  
Chief Executive Officer  
Atlanta, Georgia



## Background

Nestled in the foothills of the Blue Ridge Mountains and surrounded by the Chattahoochee National Forest, Ramah Darom is a welcoming place that offers experiential Jewish programs for all ages throughout the year. In the summer, campers at Camp Ramah Darom have transformative Jewish experiences: they learn new skills, forge identity, gain independence and build lifelong friendships. During the year, Ramah Darom Retreats at the Kaplan Mitchell Retreat Center offer adults and families the chance to explore, learn, create, connect, build community and further their passions and interests through a Jewish lens.

The breathtaking 185-acre campus is available for rentals from mid-August through mid-May for synagogues, schools, community and corporate groups, and family celebrations. With a strong focus on our North Star, Ramah Darom strives to inspire a lifelong love of Jewish values, tradition and community by bringing people together for exceptional, immersive experiences in Jewish living and learning at every stage of life.

To learn more about Ramah Darom, please visit: <https://www.ramahdarom.org/>

## Position

Ramah Darom seeks an engaged, experienced business professional with an entrepreneurial spirit and strong financial acumen for the role of Chief Executive Officer. The CEO reports to the Board of Directors and is responsible for driving the mission, overall direction and performance of the organization. The CEO provides the leadership, vision, and management to ensure strong program development, marketing, customer relations and effective operations to ensure the organization's short- and long-term financial health. The CEO oversees the senior leadership team of five, and a year-round team of 30 with summer staff of 200.



We are seeking a leader who is poised to take the vision of Ramah Darom to the next level. This is an incredible opportunity for an experienced professional to join a lively and thriving Jewish organization with an engaged community that stretches from the Southeast and beyond that has meaningful impact on individuals and the Jewish community as a whole.

## Responsibilities

- Oversee the development and implementation of strategy, programs, pricing and customer experience for Ramah Darom's camp, retreat and rental functions.
- Work collaboratively with senior leadership to ensure successful organizational operations and troubleshoot challenges that may arise. Direct reports include Camp Director & Head of Education, Director of Retreat and Rentals, Director of Development and Board Relations, Director of Campus Operations and Controller.
- Ensure representation of a clear, consistent image/identity for Ramah Darom and an effective marketing and communications strategy to key constituents.
- Ensure the effective development and management of finances, capital plans and projects.
- Serve as the face of Ramah Darom, supporting fundraising efforts as well as cultivating strong relationships with community leaders, program participants, donors, foundations and vendors.
- Ensure regular communication with the Board including preparing materials for meetings, soliciting support and feedback as needed and working with Board leadership, in accordance with the Bylaws of Ramah Darom, to support the proper and efficient functioning of the Board in its governance role.

## Qualifications

The ideal candidate will possess the following qualifications and qualities:

<b>Strategic Mindset</b>  Sees ahead to future possibilities and translates them into breakthrough strategies.	<b>Financial Acumen</b>  Interprets and applies understanding of key financial indicators to make best decisions.	<b>Operational Insight</b>  Applies knowledge of business and the operating environment to advance the organization's goals.
<b>Interpersonal Savvy</b>  Relates openly and comfortably with diverse groups of people.	<b>Communicates Effectively</b>  Develops and delivers multi-mode communications that convey a clear understanding of the unique needs of different audiences.	<b>Drives Vision &amp; Purpose</b>  Paints a compelling picture of the vision and strategy that motivates others to action.

## Additional Qualifications

- Senior management experience with a multi-faceted for-profit or non-profit organization.



- An ethical and caring individual. Possess personal qualities of integrity, credibility and commitment to quality and service excellence; instills trust and confidence.
- Demonstrated ability to motivate, support and coach senior professionals, build effective teams, set priorities, make decisions, communicate rationale and delegate.
- Strong and creative problem-solving skills.
- Sophisticated analytical skills, particularly financial (e.g., P&L management, budgeting, pricing, ROI evaluation and forecasting). Attention to detail. Computer savvy.
- Excellent oral and written communication skills. Communicates and engages effectively one-on-one, in small groups, and across multiple audiences (i.e., leadership team, staff, parents, board, donors, community leaders). Good listener. Approachable.
- Senior experience in at least one of: retreat centers, hospitality sector, overnight camping.
- Experience in facility management is desirable.
- Experience in fundraising, especially major donor cultivation, stewardship and solicitation.
- Experience reporting to or serving on a non-profit board.
- Professional or volunteer experience with Jewish communal organizations is an asset.
- Entrepreneurial and flexible, able to readily shift between being strategic and tactical, able to get into the trenches as necessary.
- Self-motivated with proven ability to prioritize and juggle multiple tasks while achieving quality deliverables. Well-organized with strong follow-through.

## Location

The CEO is based in the Ramah Darom office in the Northwest Atlanta suburbs with regular trips to the Ramah Darom campus in Clayton, GA throughout the year both during and outside of retreats, rentals, and when Camp Ramah Darom is in session. Some travels may also be required throughout the Southeast to visit constituent communities.

## Compensation & Benefits

Based on the qualifications above, the salary range for this position is \$220,000–\$240,000. Ramah Darom offers a meaningful benefits package, including medical and dental coverage, annual contributions to a 403(b) retirement plan, car and phone allowances, term life insurance, disability insurance and vacation. Room and board is provided while in residence on the Ramah Darom campus in Clayton. Ramah Darom offers full-time employees tuition benefits for children attending Camp Ramah Darom and immediate family members attending Ramah Darom retreats.

All qualified applicants will receive consideration for employment without regard to race, color, gender identity or expression, age, religion, height, weight, AIDS/HIV status, intellectual disability, mental disability, physical disability, including but not limited to



blindness, unless it is shown that such disability prevents performance of the work involved, medical condition, handicap, national origin, ancestry, sexual orientation, marital status, domestic partnership status, parental status, military status, veteran or military discharge status, source of income or housing status or any other status protected by applicable law.

This job description is based upon material provided by Ramah Darom, an equal opportunity employer.

To apply for this position, please click [HERE](#).

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