



Greater Miami Jewish Federation
President & Chief Executive Officer
Miami, Florida

Background

Since 1938, the Greater Miami Jewish Federation has been a unifying force for Jewish community-building and philanthropy. The Mission of the Greater Miami Jewish Federation is to mobilize human and financial resources to care for those in need, strengthen Jewish life and advance the unity, values and shared purpose of the Jewish people in Miami, in Israel and around the world. We enrich the quality of Jewish life in Miami-Dade County, in Israel and around the world by bringing comfort and hope to the vulnerable and by investing in programs that build Jewish knowledge, identity, and peoplehood – ensuring a strong future for the next generation of Jews. Miami’s Jewish community is strong, diverse, and dynamic. We are a growing community with the highest percentage of foreign-born Jewish adults in the nation.

Our annual campaign raises tens of million each year to fund agencies locally, in Israel and around the world, including Jewish day schools, synagogue religious schools, JCCs, social service programs to care for those in need, advocate for critical social issues and provide a strong foundation for Jewish life and identity-building on college campuses, help settle new immigrants to Israel, engage in special partnerships with Israeli communities, and support programs in more than 70 other countries to combat antisemitism, provide a lifeline of vital services to the frail and vulnerable, rebuild Jewish communities and help rescue and resettle those in peril. In addition, for more than four decades, hundreds of individuals and families – and their advisors – have entrusted The Foundation of the Greater Miami Jewish Federation with the responsibility to build and manage a permanent endowment, ensuring that the programs, services, and institutions that serve our people in Miami, in Israel, and abroad will be enhanced and sustained for the ages.

GMJF also rapidly mobilizes and provides vital support in times of emergency. In recent years, the Federation has efficiently collected donations for COVID-19 relief, the Israel Emergency Fund, and to aid those impacted by the tragic collapse of the Champlain Towers South.

We are the US community with the strongest connection to Israel, with a proud history of taking thousands of community members on missions to Israel and supporting two of the most successful Israel experience programs for high school students.

To learn more about the Greater Miami Jewish Federation, please visit:
<https://jewishmiami.org/>

Position

The Greater Miami Jewish Federation is seeking an experienced and visionary President and CEO to lead and guide the organization in its mission to strengthen the Jewish community in Miami and around the world. The ideal candidate will possess a deep commitment to Israel, a passion for engaging the next generation of donors, and a profound understanding of the

diverse needs and dynamics within the Jewish community. The Board of the Greater Miami Jewish Federation encourages experienced professionals from a wide variety of backgrounds, skills and experiences to apply for this important role.

Responsibilities

1. **Strategic Leadership:** Provide visionary leadership and strategic direction to advance the Greater Miami Jewish Federation's mission and goals, ensuring its continued growth and impact within the Jewish community.
2. **Israel Advocacy:** Demonstrate a strong commitment to fostering and maintaining a deep love for Israel within the organization and the wider community, advocating for its security, prosperity, and global standing.
3. **Donor Engagement:** Cultivate and steward relationships and serve as the primary solicitor with current and prospective donors, community foundations, the next generation of donors, and with multi-generational families who have been the historical foundation of GMJF's support.
4. **Community Outreach:** Cultivate strong relationships with diverse segments of the Jewish community and the broader Miami community, understanding and addressing the unique needs and challenges of various demographics, and promoting inclusivity and unity within the community.
5. **Operational Excellence:** Oversee all aspects of the organization's operations, including budgeting, fundraising, programming, and staff management, ensuring efficient and effective utilization of resources to maximize Federation's impact.
6. **Advocacy and Collaboration:** Represent the Greater Miami Jewish Federation in local, national, and international advocacy efforts, forging strategic partnerships with other organizations, community leaders, and stakeholders to advance the interests and welfare of the Jewish community.
7. **Board Relations:** Work closely with the Board of Trustees, providing guidance and support in their governance responsibilities, and fostering a collaborative and transparent relationship to achieve the organization's strategic objectives.

Qualifications & Skills

- Proven leadership experience in a senior executive role, preferably (but not necessarily) within a non-profit or community-based organization, with a strong track record of strategic planning and organizational development.
- Deep commitment to Jewish life, community, continuity, and peoplehood.
- Demonstrated passion for and commitment to Israel and a deep understanding of its significance within the Jewish community.

- Successful experience in engaging and inspiring a diverse donor base, with a proven track-record of securing major gifts and a focus on cultivating relationships with the next generation of donors and philanthropists.
- Exceptional communication and interpersonal skills, with the ability to connect with a wide range of stakeholders, including community members, donors, volunteers, and board members.
- Demonstration of the highest of ethical standards and strong personal values.
- A strong understanding of the unique dynamics and needs of a diverse Jewish community, with a commitment to promoting inclusivity, diversity, and unity.
- Proven ability to manage and lead a dynamic team, fostering a collaborative and inclusive work environment that values innovation, creativity, and excellence.
- Skill in adopting new technologies that enhance productivity and help achieve organizational results/goals.
- A bachelor's degree is required; a master's degree or equivalent experience is preferred.

Salary and Benefits

Salary Range: Commensurate with experience.

Benefit & Perks: The Greater Miami Jewish Federations offers a comprehensive benefits package, including health insurance, 401(k) employer match, life insurance, Long Term Disability (LTD), Flexible Spending Plan, paid parental leave, tuition reimbursement, holiday pay, wellbeing programming and a complimentary membership to the Jewish Community Center.

The Greater Miami Jewish Federation is an equal opportunity employer and is committed to fostering a diverse and inclusive work environment. We encourage candidates of all backgrounds to apply.

To apply for this position, please click [HERE](#).

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