

CAMBA
Chief Executive Officer
New York City, New York



Background

CAMBA is a New York City-wide nonprofit organization, with an approximate budget of \$210 million and a diverse and dedicated staff of 2,000 employees. Founded in 1977 as a merchants block association, CAMBA has grown in direct response to the needs of the Brooklyn community and beyond. Today, CAMBA provides services to more than 65,000 individuals and families annually through an integrated set of six program areas: Economic Development, Education and Youth Development, Family Support Services, HIV/AIDS Services, Housing Services and Development, and Legal Services. With over 90 locations throughout the five boroughs, CAMBA provides services in all five boroughs, more exclusively in Brooklyn including Bedford-Stuyvesant, Brooklyn Heights, Brownsville, Bushwick, Canarsie, Crown Heights, Downtown Brooklyn, East New York, East Flatbush, Flatbush, Flatlands, Kensington, Ocean Hill, Park Slope, and Williamsburg. Through its comprehensive continuum of care, CAMBA provides services which connect people with opportunities to enhance their quality of life.

For more information about CAMBA, please visit <https://camba.org/>

Position

CAMBA is looking for a talented, highly experienced, strategic Chief Executive Officer (CEO) to lead a dynamic and growing team and programs into the next phase of CAMBA's growth. The CEO will bring vision and strategic thinking, exceptional communications, management, organizational leadership, and fundraising skills, as well as a strong commitment to the health and well-being of the citizens of New York City.

The CEO will work closely with and report to the Board of Directors to develop CAMBA's priorities and will directly supervise the senior leadership team of seven Chief Administrative Officers and lead a staff of 2000.

The successful candidate will have experience leading a large, complex and growing organization and will be mission-driven, and a strong partnership builder.

Responsibilities include:

Strategic Vision and Leadership

- Provide strategy, vision, and leadership in service of CAMBA's mission, building a strategy that strengthens the organization and imagines new possibilities for growth.
- Ensure CAMBA has the appropriate tools and resources to support CAMBA's extensive programs in delivering high-quality services to its clients.



- Serve as an inspiring leader and partner both internally and externally.
- Develop and maintain strong relationships with Board members, elected officials (local and state), and partners from other social service organizations and funders.

Management and Operations

- Lead a dedicated, passionate, team committed to improving the health and wellbeing of all who live and work in New York City.
- Lead and oversee the senior leadership team to ensure the delivery of high quality, innovative and responsive programs.
- Support the staff by ensuring the capacity and infrastructure needed to cultivate a thriving, healthy, and successful work environment.
- Oversee and ensure the financial health of CAMBA including working closely with the CFO to develop long and short-term financial plans.
- Together with the Board of Directors develop the vision and strategy for the organization.
- Work closely with members of the senior leadership team to ensure operations are being executed in accordance with the organization's policies.
- Establish and maintain an effective system of communications throughout the organization.
- Oversee the adequacy and soundness of the organization's financial structure ensuring a timely and accurate budget, expenditure vouchers and other fiscal submissions.

Fundraising

- Working closely with the Development team, strategize and prioritize fundraising efforts and oversee implementation.
- Build and maintain strong relationships with state and local officials regarding funding opportunities to provide essential services to individuals and families living in NYC.
- Ensure CAMBA has robust, comprehensive and strategic fundraising plans to cultivate and engage individual and institutional donors.

Partnerships and External Communications

- Work closely with the Communications team to develop a strategy to maintain and enhance CAMBA's public image and relations with clients, employees, funders, the media, and the community.
- Be the face and voice of CAMBA to clients, staff, funders, government officials and the communities served.
- Represent CAMBA with partners, state and local officials, funders, and the community.

Qualifications include:

- Deep experience in nonprofit and/or for-profit management, with strengths in strategic visioning, fundraising, sound business acumen.
- 10+ years of visionary leadership and management experience leading and motivating high-performing teams in a complex organization or company.
- Strong fundraising experience including with foundations, corporate partnerships, foundations, and individual donors.
- Strong entrepreneurial acumen with prior financial and operations responsibilities, is a plus.
- Experience and/or capacity to build strong relationships with NYC leaders.
- Passion for CAMBA's mission, vision and core values with the ability to communicate passion to others.
- Strong communication skills to effectively and independently communicate with diverse audiences and network collaboratively with a variety of stakeholders.
- Experience working with Boards of Directors, major donors, foundations, state and local government officials, and the media.

Compensation:

The salary for this position starts at \$500,000. Employee benefits include generous paid time off, generous medical, dental and vision coverage, and a 403(b) retirement savings plan with an employer match after 1 year of employment.

As an equal opportunity employer, all aspects of employment—including the decision to hire, promote, discipline, or discharge—are based on merit, competence, performance, and business needs. All employment decisions at CAMBA are based on business needs, job requirements and individual qualifications, without regard to race; color; religion or belief; national, social or ethnic origin; sex; age; physical, mental or sensory disability; HIV Status; sexual orientation; gender identity and/or expression; marital, civil union or domestic partnership status; past or present military service; family or parental status; or any other status protected by the laws or regulations in the locations where we operate.

To apply for this position, please click [HERE](#).

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